#### A Correlation:

# Oregon Academic Standards and Junior Achievement Elementary School Programs



Updated June 2022
Social Studies Academic Standards
School Counseling Mindsets and Behaviors for
Student Success

Junior Achievement USA® One Education Way Colorado Springs, CO 80906 www.ja.org

#### Overview

Junior Achievement programs offer a multidisciplinary approach that connects learning across social studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills.

In this document, Junior Achievement programs are correlated to the Oregon Academic Standards for where appropriate, for grades K-5.

Often Extended Learning Opportunities within the curriculum directly support an academic standard. When indicated, the letters ELO will appear superscripted next to the standard.

This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed.

#### **JA Elementary School Programs**

<u>JA Ourselves</u> uses compelling stories read aloud by the volunteer, along with hands-on activities to demonstrate helping, working, earning, and saving.

<u>JA Our Families</u> introduces students to the intersection of entrepreneurship and first-grade social studies learning objectives, including how family members' jobs and businesses contribute to the well-being of the family.

<u>JA Our Community</u> uses posters and games to offer practical information about businesses and the many jobs those businesses offer in a community. Students explore production methods through a simulation game, and they learn about taxes, decision making, and how money flows in an economy.

<u>JA Our Community 2.0</u>® immerses students in the daily life of their community through digital and handson interactives. They gain the skills and knowledge to be both a worker and an active citizen, exercising their civic duty to make decisions for the good of the community.

<u>JA Our City</u> introduces students to the intersection of financial literacy and third-grade social studies learning objectives, including the characteristics of cities and how people and businesses in cities manage their money.

<u>JA Our Region</u> introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a community. Students solve problems by weighing risks and rewards.

<u>JA Our Nation</u> provides practical information about businesses' need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs locally and globally.

<u>JA More than Money</u> teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

JA Career Exploration Fair™ is an event where students learn about a range of career options across multiple career clusters. (Grades K-5)

JA Career Speakers Series™ In JA Career Speakers Series, a volunteer guest speaker visits the classroom and shares information about his or her career, work, and education experience. (Grades K-5)



#### JA Ourselves

Session Details	Academic Standards	Common Core ELA	Common Core Math
Session One: This or That? Make a Choice Students practice economics by making personal choices. Objectives: Students will: Identify personal interests Consider the factors that determine their choices Define money	K.2 Use and identify respectful dialogue, taking turns, and explain how rules are different in different settings  K.4 Distinguish between personal wants and needs.  K.5 Identify forms of US money and explain how money is used.  B-SS 1. Use effective oral and written communication skills and listening skills  B-LS 1. Demonstrate critical-thinking skills to make informed decisions	Reading Foundations RF.K.1-3 Writing W.K.1-2,8 Literature RL.K.7 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.2
Session Two: Do I Need What I Want?  Students recognize that people have basic needs and wants and that money-smart people know the difference between them.  Objectives:  Students will:  Explain the difference between needs and wants  Create a simple chart	K.4 Distinguish between personal wants and needs.  B-LS 4. Apply self-motivation and self-direction to learning  B-SS 1. Use effective oral and written communication skills and listening skills  B-LS 1. Demonstrate critical-thinking skills to make informed decisions	Reading Foundations RF.K.1-3 Literature RL.K.1,4 RL.K.7 Speaking and Listening SL.K.1-3 SL.K.6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.3  Measurement and Data CC.2.4.K.A.4
Session Three: A Penny Earned Students are introduced to storybook characters and examine ways they can earn money.  Objectives: Students will:  Describe the role of money in society Identify jobs they can do to earn money	K.5 Identify forms of US money and explain how money is used.  K.6 Give examples of different jobs performed in communities.  K.8 Explain how people earn income and that some jobs earn money while others are volunteer.  B-SS 1. Use effective oral and written communication skills and listening skills	Reading Foundations RF.K.1-4 Writing W.K.2,8 Literature RL.K.1-4 RL.K.7 RL.K.9-10 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.1-3



#### JA Ourselves

Session Details	Academic Standards	Common Core ELA	Common Core Math
Session Four: A Penny Saved Students are introduced to the concept of saving.  Objectives: Students will:  Explain the importance of saving money Identify a savings goal Identify a place where people save money	K.5 Identify forms of US money and explain how money is used.  K.10 Locate, identify and describe places of importance to self, family, school, and culture.  B-SS 1. Use effective oral and written communication skills and listening skills	Reading Foundations RF.K.1-4 Literature RL.K.1-4 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.1  Measurement and Data CC.2.4.K.A.4
Session Five: A Penny Shared Students are introduced to storybook characters and their plans to earn money for a worthy cause.  Objectives: Students will:  Explain the importance of giving Organize a chronological sequence of events	K.8 Explain how people earn income and that some jobs earn money while others are volunteer.  K.13 Understand that events happen in a sequential order.  K.16 Understand and create timelines to show basic personal events in sequential order.  B-SS 1. Use effective oral and written communication skills and listening skills  B-LS 4. Apply self-motivation and self-direction to learning	Reading Foundations RF.K.1-4 Writing W.K.1,8 Literature RL.K.1-4 RL.K.7 RL.K.9-10 Speaking and Listening SL.K.1-6 Language L.K.4,6	Counting and Cardinality CC.2.1.K.A.1-3



#### JA Our Families

Session Descriptions	Academic Standards	Common Core ELA	Common Core Math
Session One: All Kinds of Families  The students discover how families are alike and different and how they can work together to create a strong economy for the neighborhood.  Objectives:  Students will:  Begin to understand the similarities and differences between families  Recognize the importance of businesses in neighborhoods	1.10 Understand that families have a past.  1.11* Identify, affirm, respect, and explain the diverse cultural heritage, songs, symbols, and celebrations of my community and the diverse social and ethnic groups in Oregon and the United States of America.  1.12 * Describe how individual and group characteristics are used to divide, unite, and categorize racial, ethnic, and social groups.	Reading Literature RI.1.1 RI.1.3-4 RI.1.7,9,10 Reading Foundations RF.1.1-4 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2 SL.1.4-5 Language L.1.1-2 L.1.4	Mathematical Practices 8
Session Two: Money for Needs and Wants  Students become aware that all families need food, clothing, and shelter to live and must earn money to pay for these needs.  Objectives:  Students will:  Describe the difference between needs and wants Explain that families must earn money for the things they need and want	1.3 Identify sources of income (some examples could be gifts, borrowing, allowance, work wages, government assistance).  1.5 Identify choices and decisions for various uses of money (saving, spending and sharing/contributing).  B-LS 1. Demonstrate critical-thinking skills to make informed decisions  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Reading Foundations RF.1.1-4 Speaking & Listening SL.1.1-2 SL.1.4 Language L.1.1	Measurement and Data 1.MD.C.4 Mathematical Practices 1-2 4-5 7-8
Session Three: Businesses All Around the Neighborhood  Students learn how the needs and wants of people in a neighborhood create an opportunity for entrepreneurs to start businesses.  Objectives:  Students will:  Define entrepreneur, goods, and services Interpret map symbols Identify the goods or services businesses provide	1.6 Locate and identify important places in the community (school, library, fire department, cultural places, etc.).  1.21 * Identify ways that students can take informed action to help address issues and problems at school and/or in the community  B-SS 1. Use effective oral and written communication skills and listening skills	Reading Foundations RF.1.1-4 Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2	Measurement and Data 1.MD.C.4 Mathematical Practices 1-2 5-8



#### JA Our Families

Session Descriptions	Academic Standards	Common Core ELA	Common Core Math
Session Four: Jobs All Around the Neighborhood  Students learn that entrepreneurs create businesses, which provide jobs for families.  Objectives:  Students will:  Identify the jobs people do Analyze their own skills to determine ways they can support family members	1.5 Identify choices and decisions for various uses of money (saving, spending and sharing/contributing).  1.21 * Identify ways that students can take informed action to help address issues and problems at school and/or in the community  B-LS 1. Demonstrate critical-thinking skills to make informed decisions	Reading Foundations RF.1.1-4 Reading for Information RI.1.6-7 Writing W.1.5 Speaking & Listening SL.1.1-2 SL.1.4-5 Language L.1.1-2	Mathematical Practices 1-2 4-5 7-8
Session Five: A New Business  Students think like entrepreneurs and help advertise a new business needed in the neighborhood.  Objectives: Students will:  Describe one of the entrepreneurial characteristics— Satisfy a Need or Want	1.21 * Identify ways that students can take informed action to help address issues and problems at school and/or in the community.  B-LS 1. Demonstrate critical-thinking skills to make informed decisions  B-LS 2. Demonstrate creativity  B-SS 1. Use effective oral and written communication skills and listening skills	Reading Foundations RF.1.1-4 Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2	Operations in Algebra OA. 1 ELO OA 6-7 Measurement and Data 1.MD.C.4 Mathematical Practices 2-4 7-8



#### JA Our Community

Session Descriptions	Social Studies Standards	Common Core ELA	Common Core Math
Session One: People in a Community Working Together  Students learn what a community is and the variety of jobs that people have in a community.  Objectives: Students will:  Describe a community. State how people contribute to and benefit from a community. Identify the variety of jobs in a community and how each requires specific skills.	<ul> <li>2.2 Identify services provided by the city government.</li> <li>2.5 Identify city and civic leaders and their functions.</li> <li>2.6 * Describe and analyze the different ways students can have an effect on their local community.</li> <li>2.7 Identify local businesses and the goods and services they produce.</li> <li>2.22 Understand that cause and effect relationships help recount events and understand the events that led to the development of the community.</li> <li>B-SS 1. Use effective oral and written communication skills and listening skills</li> </ul>	Reading Literature RL.2.1 RL.2.7 Reading for Information RI.2.1 RI.2.4 -5 RI.7 Reading Foundations RF.2.3-4 Speaking and Listening SL.2.1-4 Language L.2.1-6	Geometry G.2.2 Mathematical Practices 4
Session Two: Sweet "O" Donuts  Students learn that workers who produce goods and services earn money for their work.  Objectives:  Students will:  Define the terms produce, product, production, goods, and services.  Apply innovation to the production process.  Explain that people in a community earn money by performing work.	2.7 Identify local businesses and the goods and services they produce.  B-LS 2. Demonstrate creativity  B-SS 1. Use effective oral and written communication skills and listening skills	Reading Foundations RF.2.3-4 Writing W.2.2 Speaking and Listening SL.2.1-6 Language L.2.1-6	Operations and Algebraic Thinking OA.2.1 Numbers Base Ten NBT.2.1-2 NBT.2.5 Measurement and Data MD.2.7
Session Three: Business and Government Jobs  Students explore how the money earned for work moves through a community and the impact that money has on people, businesses, and government.  Objectives:  Students will:  Locate businesses and identify government careers.  Explain how taxation supports government services.	<ul> <li>2.2 Identify services provided by the city government.</li> <li>2.5 Identify city and civic leaders and their functions</li> <li>2.7 Identify local businesses and the goods and services they produce.</li> <li>2.8 Describe the role of banks in an economy</li> <li>2.11 Use basic information on maps and other geographic tools to locate, identify and describe physical and human features of the community.</li> <li>B-SS 1. Use effective oral and written communication skills and listening skill</li> </ul>	Reading for Information RI.2.1 RI.2.4 -5 RI.7 Reading Foundations RF.2.3-4 Speaking and Listening SL.2.1-4 Language L.2.1-6	Operations and Algebraic Thinking OA.2.1 Mathematical Practices 1-2 4-5 8



#### JA Our Community

Session Descriptions	Social Studies Standards	Common Core ELA	Common Core Math
The Session Four: Let's Vote!  Students participate in a decision that benefits their community. They vote to express their choice and to determine the will of the majority.  Objectives:  Students will:  Apply a decision-making process. Recognize voting as a way responsible citizens act and contribute to meet a community's needs.	2.6 * Describe and analyze the different ways students can have an effect on their local community  2.25 Evaluate information relating to an issue or problem.  2.26 * Use listening, consensus-building, and voting procedures to decide on and take informed action to interrupt injustice or promote justice in their community.  B-LS 1. Demonstrate critical-thinking skills to make informed decisions  B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions  B-SS 5. Demonstrate ethical decisionmaking and social responsibility	Reading Foundations RF.2.3 Writing W.2.2 W.2.7-8 Speaking and Listening SL.2.1-6 Language L.2.1	Measurement and Data MD.2.7 MD.2.9 Mathematical Practices 2
Session Five: Money Moves in a Community  Students learn about money and how it moves through a community.  Objectives:  Students will:  Identify coins and money terms.  Describe how money flows through a community's economy.	<ul> <li>2.7 Identify local businesses and the goods and services they produce.</li> <li>2.8 Describe the role of banks in an economy</li> <li>B-SS 1. Use effective oral and written communication skills and listening skill</li> </ul>	Reading Literature RL.2.1 RL.2.4 RL.2.7 Reading for Information RI.2.1 RI.2.3 -5 RI.7 Reading Foundations RF.2.3 Speaking and Listening SL.2.1-4 Language L.2.1-6	Operations and Algebraic Thinking OA.2.1 Numbers Base Ten NBT.2.1-2 NBT.2.5 Measurement and Data MD.2.7 MD.2.9 Mathematical Practices 1-2 5-7



#### JA Our Community 2.0

Session Details	Academic Content Standards	College and Career Readiness Standards	Common Core
Session One: Communities at Work  Students are introduced to the idea of a community and discover what types of workers help make their community strong.  Students will:  Define and describe a community.  Identify the variety of jobs in a community.  Locate jobs and businesses on a community map.  Apply listening and focused attention skills  Describe how different jobs require different skills.  State how people contribute to and benefit from a community.	<ul> <li>2.2 Identify services provided by the city government.</li> <li>2.5 Identify city and civic leaders and their functions.</li> <li>2.7 Identify local businesses and the goods and services they produce.</li> <li>2.11 Use basic information on maps and other geographic tools to locate, identify and describe physical and human features of the community.</li> <li>2.13 * Identify the cultural characteristics of my group identity, (including race, culture, and gender) and of the local community.</li> <li>2.26 * Use listening, consensus-building, and voting procedures to decide on and take informed action to interrupt injustice or promote justice in their community.</li> </ul>	B-SS 1. Use effective oral and written communication skills and listening skill	Reading RL.2.1 RI.2.1 RI.2.32.7 RF. 2.3-2.4 Writing W. 2.1-2.2 W.2.8 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6
Session Two: People at Work  Students experience working in the community to earn a paycheck and produce goods and services.  Students will:  Define the terms business, produce, goods, and services.  Explain how people earn income.  Describe how goods are made using skills and knowledge.  Collect, record, and interpret data using digital tools.	<ul> <li>2.6 * Describe and analyze the different ways students can have an effect on their local community.</li> <li>2.7 Identify local businesses and the goods and services they produce.</li> <li>2.25 Evaluate information relating to an issue or problem.</li> </ul>	B-LS 5. Apply media and technology skills  B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions	Reading RI.2.32.7 RF. 2.3-2.4 Speaking and Listening SL. 2.2-2.3 SL. 2.6 Language L.2.1-2.6 MATH 2.OA 1 2.md. 10



# JA Our Community 2.0

Session Details	Academic Content Standards	College and Career Readiness Standards	Common Core
Session Three: Money at Work  Students learn how people use money to buy goods and services they want and need for personal or business purposes.  Students will:  Match coin and dollar values.  Describe the role of banks in an economy.  Recognize the price of goods and services in the local market.  Describe how money flows through a community's economy.  Collaborate and communicate to make exchanges of money for goods or services.  Summarize how money is spent on goods and services related to businesses	<ul><li>2.7 Identify local businesses and the goods and services they produce.</li><li>2.8 Describe the role of banks in an economy.</li></ul>	B-LS 1. Demonstrate critical-thinking skills to make informed decisions  B-SS 1. Use effective oral and written communication skills and listening skills  B-SS 6. Use effective collaboration and cooperation skills	Reading RI.2.1 RI.2.32.5 RI. 2.7 RF. 2.3-2.4 Writing W.2.2 W.2.8 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6 MATH 2.md.8
Session Four: Votes Count  Students discuss the responsibilities of being a part of the community and how they can help make decisions that impact the community.  Students will:  Use reason and logic to assess and analyze problems.  Use empathy and observation skills to express community wants and needs.  Generate solutions to a problem using brainstorming techniques.  Identify and propose a creative solution to a community problem.  Recognize that community members have a responsibility to get involved to help meet a community's needs.	<ul> <li>2.3 * Explain and evaluate how individuals, groups, and communities identify and manage conflict and promote justice and equity.</li> <li>2.5 Identify city and civic leaders and their functions.</li> <li>2.6 * Describe and analyze the different ways students can have an effect on their local community.</li> <li>2.25 Evaluate information relating to an issue or problem.</li> </ul>	B-LS 1. Demonstrate critical-thinking skills to make informed decision  B-LS 2. Demonstrate creativity  B-SS 1. Use effective oral and written communication skills and listening skills  B-SS 4. Demonstrate empathy	ELA Reading RL.2.1 RL.2.6 RI.2.1 RI.2.32.6 RI.2.8 RF. 2.3-2.4 Writing W. 2.1 W. 2.7-2.8 Speaking and Listening SL. 2.1-2.4 Language L.2.1-2.6



#### JA Our Community 2.0

Session Details	Academic Content Standards	College and Career Readiness Standards	Common Core
Session Five: Making Choices  Students are introduced to the concept of taxes and how those funds are used to pay government workers and provide services to support the community.  Students will:  Define taxes. Identify government jobs. Explain why community members pay taxes. Recognize how government services support the community. Recognize that many viewpoints must be considered when making decisions for the community. Practice flexibility, curiosity, and resilience in decision making to cope with and adapt to change.	<ul> <li>2.1 * Compare personal point of view with others' perspectives when participating in rule setting and addressing issues of fairness.</li> <li>2.2 Identify services provided by the city government.</li> <li>2.5 Identify city and civic leaders and their functions.</li> </ul>	B-SMS 10. Demonstrate ability to manage transitions and ability to adapt to changing situations and responsibilities  B-SS 9. Demonstrate social maturity and behaviors appropriate to the situation and environment	Reading RL.2.1 RL.2.6 RI.2.1 RI 2.3-2.8 RF. 2.3-2.4 Writing W. 2.1 W.2.8 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6
Session Six: Crack the Code (Optional)  Students learn how digital skills are applied in the community and discuss the types of jobs that require computers or programming skills.  Students will:  Describe the digital skills and knowledge required to produce certain goods and services.  Recognize digital tools and computer skills.  Use simple programming language and knowledge to complete tasks.  Define code as the language computers use.	NA	B-LS 5. Apply media and technology skills  B-SS 1. Use effective oral and written communication skills and listening skills	ELA Reading RL.2.1 RI.2.1 RI.2.3-2.4 RI.2.7 RF. 2.3-2.4 Writing W. 2.7 Speaking and Listening SL. 2.1-2.4 SL. 2.6 Language L.2.1-2.6



#### JA Our City

Session Descriptions	Academic Standards	Common Core ELA	Common Core Math
Session One: Earn, Save, Spend, and Donate  Knowing we have four choices with money helps people reach personal goals and dreams and helps keep cities alive and healthy.  Objectives:  Students will:  Describe the four choices we have with money.  Define deposits and withdrawals.	B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.4-5 Reading Foundations RF.3.3-4 Writing W.3.2 ELO W.3.7 -8ELO Speaking and Listening SL.3.1 SL.3.3 SL.3.6 Language L.3.1 L.3.3	Measurement and Data MD.3.4 MD.3.5 MD.3.6 Mathematical Practices 1-8
Session Two: Invisible Money  Students learn about the different forms of money and how people use them to pay for goods and services.  Objectives:  Students will:  Define goods and services. Explain how people spend money. Recognize methods of payment and whether they are readily visible or invisible.	B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.1-5 Reading Foundations RF.3.3-4 Writing W.3.7-8 <sup>ELO</sup> Speaking and Listening SL.3.1-4 SL.3.6 Language L.3.1 L.3.3-4	Operations and Algebraic Thinking OA.3.8 OA.3.9 Mathematical Practices 1-8
Session Three: How Do I Become an Entrepreneur?  When entrepreneurs create businesses, they help keep cities alive and healthy.  Objectives:  Students will:  Define entrepreneur, producer, and consumer. Explain the need for a business plan. Discuss the ways in which entrepreneurs help a city.	3.5 Explain how profit influences sellers in markets  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.1-5 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1 L.3.3-4	Operations and Algebraic Thinking OA.3.8  Numbers Base Ten NBT.3.2  Mathematical Practices 1-2 4-8



#### JA Our City

Session Descriptions	Academic Standards	Common Core ELA	Common Core Math
Session Four: Money Choices Make the City Go Round  Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital.  Objectives:  Students will:  Demonstrate the importance of money in everyday life.  Describe how money flows through a city's economy.  Explain taxes and how the city government uses the money to pay for the goods and services it provides.	3.1 Examine how different levels of city and county government provide services to members of a community.  3.5 Explain how profit influences sellers in markets.  3.7 Analyze the impact of personal financial decisions on personal, community, regional, and world resources. (i.e. how individual financial actions have an impact on myself/others/resources.)  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.1 RI.3.3-6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1 L.3.3 L.3.4	Operations in Algebra OA.3.8 OA.3.9 Numbers Base Ten NBT.3.2 Mathematical Practices 1-8
Session Five: Let's Build a City  A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate.  Objectives:  Students will:  Describe how personal choices make a city a good place to live, work, play, and go to school.	3.3 Explain how a community relies on active civic participation and identify opportunities for student participation in local and regional issues.  3.7 Analyze the impact of personal financial decisions on personal, community, regional, and world resources. (i.e. how individual financial actions have an impact on myself/others/resources.)  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.1 RI.3.3-6 Reading Foundations RF.3.3-4 Writing W.3.2 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1,3,4	Operations in Algebra OA.3.8 Numbers Base Ten NBT.3.2 Mathematical Practices 1-7

<sup>\*</sup>ELO- Indicates a skill best supported by an Extended Learning Opportunity



#### JA Our Region

Session Details	Academic Standards	Common Core ELA	Common Core Math
Session One: Be an Entrepreneur  Students explore well-known businesses by matching entrepreneurs to their businesses and identifying their own entrepreneurial traits.  Objectives:	B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.4.1-2 RI.4.4 RI.4.7 Reading Foundations	Mathematical Practices 1-2 4-7
Recognize the impact entrepreneurs have on a region     Apply traits that are common to successful entrepreneurs to their own skills and abilities		RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.3-4	
Session Two: Resources—Tools for Entrepreneurs  Students are introduced to resources and, working in teams, use this information to create new businesses.  Objectives:  Students will:  Define natural, human, and capital resources Describe how products and services use resources	4.15 Give examples of how changes in Oregon's agricultural, industrial, political, and business development over time, impacts people of the state including traditionally underrepresented groups.  4.5 Analyze different buying choices and opportunity costs.  B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions  B-SS 6. Use effective collaboration and cooperation skills  B-SS 7. Use leadership and teamwork skills to	Reading for Information RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-5	Mathematical Practices 1-2 4-8
Session Three: Hot Dog Stand Game  Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses.  Objectives:  Students will:  Track the revenue and expenses of a business Identify the fundamental tasks required to run a business Explain the importance of keeping an	4.5 Analyze different buying choices and opportunity costs.  4.6 Demonstrate understanding of needs and wants using a budget.  B-LS 1. Demonstrate critical-thinking skills to make informed decisions	Reading for Information RI.4.2-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3	NBT 4.4 NF.4.7 Mathematical Practices 1-7
accurate account of a business's financial information		Language L.4.1	



#### JA Our Region

Session Details	Academic Standards	Common Core ELA	Common Core Math
Session Four: Entrepreneurs Solve Problems  Students journey through the complex world of business problem solving by brainstorming ideas and by determining the price, advertising, and supply for a new business using the Problem-Solver Catcher.  Objectives:  Students will:  Demonstrate the problem-solving process Identify the potential risks and rewards in making business decisions	<ul> <li>4.5 Analyze different buying choices and opportunity costs.</li> <li>4.6 Demonstrate understanding of needs and wants using a budget.</li> <li>B-LS 1. Demonstrate critical-thinking skills to make informed decisions</li> <li>B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions</li> </ul>	Reading for Information RI.4.1 RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-2 SL.4.4 Language L.4.1 L.4.3-4 L.4.6	Mathematical Practices 1-2 4 6-7
Session Five: Entrepreneurs Go Global Students demonstrate the supply chain by working in teams to build a sticker-sheet computer.  Objectives: Students will:  Apply the supply chain to a manufacturing example Explain how resource providers, businesses, and consumers are interdependent	<ul> <li>4.5 Analyze different buying choices and opportunity costs.</li> <li>4.6 Demonstrate understanding of needs and wants using a budget.</li> <li>4.21 Construct explanations using reasoning, correct sequence, examples and details with relevant information and data.</li> <li>B-LS 1. Demonstrate critical-thinking skills to make informed decisions</li> <li>B-LS 2. Demonstrate creativity</li> <li>B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions</li> <li>B-SS 6. Use effective collaboration and cooperation skills</li> <li>B-SS 7. Use leadership and teamwork skills to work effectively in diverse teams</li> </ul>	Reading for Information RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1-4 Language L.4.1 L.4.3-4 L.4.6	NA



#### JA Our Nation

Session Details	Academic Standards	Common Core ELA	Common Core Math
Session One: Free to Choose Your Work or Business	5.7 Explain the purpose of taxes and give examples of their use from current and U.S. history	Reading for Information RI.5.1-2	Operations and Algebraic Thinking
Students are introduced to the nation's free market system and how it supports businesses and careers.	5.27 Identify characteristics of an event, issue, or problem, suggesting possible causes and results.	RI.5.4 RI.5.7 Reading	OA.5.2 Numbers Base Ten
Objectives:		Foundations RF.5.3-4	NBT.5.6-7
Students will:  • Identify the characteristics of a free market economy	B-SS 1. Use effective oral and written communication skills and listening skills	Speaking and Listening	
<ul> <li>Explain how pricing guides economic</li> </ul>		SL.5.1-4	
decisions		SL.5.6 Language L.5.1-5	
Session Two: Innovation Nation  Students experience how entrepreneurial thinking can spur new businesses and the opportunity for future income.	5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).	Reading for Information RI.5.1-2 RI.5.4 RI.5.7	Operations and Algebraic Thinking CC.2.2.5.A.1
Objectives:	B-SS 1. Use effective oral and written communication	Reading	Numbers Base Ten
Students will:	skills and listening skills	Foundations RF.5.3-4	CC.2.1.5.B.2
<ul> <li>Define entrepreneur and entrepreneurship</li> <li>Describe resources and how</li> </ul>		Writing WS.5.2 WS.5.4	
<ul><li>entrepreneurs use them</li><li>Explore STEM skills and the process of innovation</li></ul>		Speaking and Listening	
		SL.5.1-4 SL.5.6	
		Language L.5.1-5	
Session Three: Career Quest Students learn about career clusters.	5.8 Analyze career choices through the return on investment (qualifications, education, and income	Reading for Information	Numbers Base Ten
Objectives:	potential).	RI.5.1-2 RI.5.4	CC.2.1.5.B.2
Students will:	B-SS 1. Use effective oral and written communication	RI.5.7	
<ul> <li>Examine career groupings and the skills necessary for a variety of careers.</li> </ul>	skills and listening skills	Reading Foundations RF.5.3-4	
careers.		Speaking and Listening SL.5.1-4	
		SL.5.6 Language L.5.1-5	



#### JA Our Nation

Session Details	Academic Standards	Common Core ELA	Common Core Math
Session Four: Get and Keep the Job!  Students examine important work- readiness and behavioral skills needed for career success.  Objectives:  Students will:  Identify the soft skills wanted by today's employers	<ul> <li>5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).</li> <li>5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.</li> <li>B-SS 1. Use effective oral and written communication skills and listening skills</li> </ul>	Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Writing WS.5.2 WS.5.4 Speaking and Listening SL.5.1-4 SI.5.6	Operations and Algebraic Thinking CC.2.2.5.A.1 Numbers Base Ten CC.2.1.5.B.2
Session Five: Global Connections  Students explore how the United States is connected to the global economy.  Objectives:  Students will:  Discuss why businesses specialize and trade Define opportunity cost	B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5	NA
Optional Supplement: Business Organization Students examine entrepreneurship, free enterprise, and business organization. Objectives: Students will:  Identify three basic ways businesses are organized.	NA	Speaking and Listening SL.5.1-4 Language L.5.1,5	NA



#### JA More than Money

Session Descriptions	Academic Standards	Common Core ELA	Common Core Math
Session One: The Money Garden  Students explore money-management skills and become familiar with the key differences between earning, saving, and spending. They learn that money can be saved in a financial institution, such as a bank or a credit union, and how that money can earn interest.  Objectives:  Students will:  Identify the role of money in everyday life Explain the benefits of using a savings account	Fourth Grade  4.6 Demonstrate understanding of needs and wants using a budget.  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.1 RI.3.3-4 RI.3.6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1 SL.3.6 Language L.3.1 L.3.4 L.3.4	Numbers Base Ten 3.NBT.2.2 3.NBT.3.3 4.NBT.4 5.NBT.5 5.NBT.7 Mathematical Practices 1-8
Session Two: Create a Business  Students learn about the ways in which people's interests and skills can help them identify small businesses they can start.  Objectives:  Students will:  Define business, goods, and services Identify businesses they would like to start that align with their personal interests and skills Appreciate their own roles as entrepreneurs in affecting their community and their world	Fifth Grade  5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.2-4 RI.3.6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1-4 L.3.6	Numbers Base Ten 3.NBT.3.3 4.NBT.4 4.NBT.5 5.NBT.5 5.NBT.7 Mathematical Practices 1-8
Session Three: Build a Business Students identify the fundamental steps for starting a small business and develop a basic business plan.  Objectives: Students will:  Identify the basic steps for building a small business Develop a basic business plan	Fifth Grade  5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.  5.28 Propose a response or solution to an issue or problem, utilizing research, to support the position.	Reading for Information RI.3.2-6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1 SL.3.6 Language L.3.1-4 L.3.6	Numbers Base Ten 3.NBT.2.2 3.NBT.3.3 4.NBT.4 4.NF.4.7 5.NBT.5 5.NBT.7 Mathematical Practices 1-2 4-8



#### JA More than Money

Session Descriptions	Academic Standards	Common Core ELA	Common Core Math
Session Four: Run a Business  Students explain why financial institutions lend money and why people borrow money for their businesses. They learn about advantages and disadvantages of borrowing money, including the need to make interest payments. They record and track financial gains and losses in a simulated activity.  Objectives:  Students will:  Explain why financial institutions lend money  Explain decision making and the traits of trustworthy borrowers  Record and track financial gains and losses	Third Grade  3.5 Explain how profit influences sellers in markets.  Fourth Grade  4.5 Analyze different buying choices and opportunity costs.  4.6 Demonstrate understanding of needs and wants using a budget.  Fifth Grade  5.7 Explain the purpose of taxes and give examples of their use from current and U.S. history  5.12 Describe how technological developments, societal decisions, and personal practices affect sustainability in the United States.  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.1-5 RI.3.7 Reading Foundations RF.3.3-4 Writing W.3.2-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.4 L.3.6	Numbers Base Ten 3.NBT.2.2 3.NBT.3.3 4.NBT.4 4.NBT.5 5.NBT.5 5.NBT.7 Mathematical Practices 1-8



#### JA More than Money

Session Descriptions	Academic Standards	Common Core ELA	Common Core Math
Session Five: Global Success  The students explore the opportunities and challenges of global markets.  Objectives:  Students will:  Explore reasons why businesses import and export goods  Describe the economic considerations related to selling in a global market  Define opportunity cost	Third Grade  3.5 Explain how profit influences sellers in markets  Fourth Grade  4.5 Analyze different buying choices and opportunity costs  Fifth Grade  5.7 Explain the purpose of taxes and give examples of their use from current and U.S. history  5.12 Describe how technological developments, societal decisions, and personal practices affect sustainability in the United States.  5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills	Reading for Information RI.3.1 RI.3.3-7 Reading Foundations RF.3.3-4 Writing W.3.3 Speaking and Listening SL.3.1-2 SL.3.6 Language L.3.1-4 L.3.6	Session Five: Global Success The students explore the opportunities and challenges of global markets.  Objectives: Students will:  Explore reasons why businesses import and export goods Describe the economic considerations related to selling in a global market  Define opportunity cost

<sup>\*</sup>ELO- Indicates a skill best supported by an Extended Learning Opportunity



#### JA Career Exploration Fair K-2

Session Descriptions	Academic Standards	Common Core ELA
Pre-JA Career Exploration Fair Session: A Job to Do!  Students identify the jobs people have and the work people do to make their community a good place to live, work, and play. They will also prepare questions to ask the speakers.  Objectives: Students will:  Define careers. Examine the jobs of family members. Identify jobs within the community.	Kindergarten K.6 Give examples of different jobs performed in communities. K.8 Explain how people earn income and that some jobs earn money while others are volunteer.  Second Grade 2.2 Identify services provided by the city government. 2.5 Identify city and civic leaders and their functions. 2.7 Identify local businesses and the goods and services they produce. 2.20 Generate questions using a historical source as it relates to the local community's history.  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills	Foundational Skills RF 1 RF 2 RF 3 Writing W 2 W 5 W 8 Speaking and Listening SL 1 SL 3 SL 4 SL 5 SL 6 Language L 4 L 5 L 6
The Day of the Fair  Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.  Objectives:  Students will:  Observe speakers and the tools they use. Identify the variety of careers people have in the community and how each job requires specific skills. Express ideas and questions concerning the jobs people have.	Kindergarten  K.2 Use and identify respectful dialogue, taking turns, and explain how rules are different in different settings  K.8 Explain how people earn income and that some jobs earn money while others are volunteer.  Second Grade  2.2 Identify services provided by the city government.  2.5 Identify city and civic leaders and their functions.  2.7 Identify local businesses and the goods and services they produce.  2.20 Generate questions using a historical source as it relates to the local community's history.  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills  B-SS 9. Demonstrate social maturity and behaviors appropriate to the situation and environment  B-SMS 2. Demonstrate self-discipline and self-control  B-LS 4. Apply self-motivation and self-direction to learning	Foundational Skills RF 1 RF 2 RF 3 Writing W.4 W.5 W.6 Speaking and Listening SL 1 SL 3 SL 4 SL 5 SL 6 Language L 4 L 5 L 6



#### JA Career Exploration Fair K-2

Session Descriptions	Academic Standards	Common Core ELA
Post-JA Career Exploration Fair Activity: I Think I Want to Be Students reflect on their JA Career Exploration Fair experience. Objectives: Students will: Begin to identify a future career interest.	Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills  B-LS 7. Identify long and short-term academic, career, social/emotional, and community involvement goals	Foundational Skills RF 1 RF 2 RF 3 Writing W.4 W.5 W.6 Language L 4 L 5



# JA Career Exploration Fair 3-5

Session Descriptions	Academic Standards	Common Core ELA
Pre-JA Career Exploration Fair Session: A Job for Everyone  Students reflect on their interests and skills as they consider future careers.  Objectives:  Students will:  Define careers. Analyze their interests and skills to learn how they fit in the classroom and the workplace. Construct new understandings connected to prior knowledge.	Third Grade  3.2 Describe the responsibilities of people in their community and state.  3.6 Identify key industries of Oregon.  Fifth Grade  5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).	Foundational Skills RF 3 RF 4 Speaking and Listening SL 1 SL 6 Language L 4 L 5 L 6
The Day of the Fair  Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.  Objectives:  Students will:  Observe speakers and the tools they use.  Identify the variety of careers people have in the community and how each job requires specific skills.  Express how jobs require specific interests and skills.  Examine how school skills apply to career paths.	Third Grade  3.2 Describe the responsibilities of people in their community and state.  3.16 Generate questions using multiple historical sources and examine their validity.  Fifth Grade  5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills  B-SS 9. Demonstrate social maturity and behaviors appropriate to the situation and environment  B-SMS 2. Demonstrate self-discipline and self-control	Foundational Skills RF 3 RF 4 Speaking and Listening SL 1 SL 3 SL 5 SL 6 Language L 4 L 5 L 6



## JA Career Exploration Fair 3-5

Session Descriptions	Academic Standards	Common Core ELA
Post-JA Career Exploration Fair Activity: Someday I'll Be Students reflect on their JA Career Exploration Fair experience.  Objectives: Students will:  Prepare a personal interest "resume." Begin to identify a future career interest.	Fifth Grade  5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills	Foundational Skills RF 3 RF 4 Writing W.4 W.5 Language L 4 L 5 L 6



## JA Career Speaker Series K-5



## JA Career Speaker Series K-5

Session Descriptions	Academic Standards	Common Core ELA
Speaker Day: Invite a Career Speaker to Class  Students interact with a career speaker who describes his or her job and how it relates to his or her skills and interests.  Objectives:  Students will:  Listen to a career speaker. Express how jobs require specific interests and skills. Examine how interests and skills apply to careers.	Kindergarten  K.6 Give examples of different jobs performed in communities.  Second Grade  2.7 Identify local businesses and the goods and services they produce.  Third Grade  3.2 Describe the responsibilities of people in their community and state.  Fourth Grade  4.21 Construct explanations using reasoning, correct sequence, examples and details with relevant information and data.  Fifth Grade  5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills  B-LS 4. Apply self-motivation and self-direction to learning	Foundational Skills RF 1 RF 2 RF 3 RF 4 Speaking and Listening SL 1 SL 3 SL 5 SL 6 Language L 4 L 5 L 6
After the Event  Students reflect on what they learned during their preparation and the speaker event.  Objectives:  Students will:  Recognize career clusters. Identify careers that relate to personal interests and skills.	Fifth Grade  5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.  Mindsets and Behaviors  B-SS 1. Use effective oral and written communication skills and listening skills	Foundational Skills RF 1 RF 2 RF 3 RF 4 Writing W.4 W.5 Language L 4 L 5 L 6

